



18TH CII - EXIM BANK CONCLAVE ON
india-africa
GROWTH PARTNERSHIP
Creating Shared Future

2005 - 2022 The journey so far...
Announcing the Next Conclave

14 - 16 June 2023
 Taj Palace, New Delhi

www.ciieximafriacaconclave.com



The CII- EXIM Bank Conclave on India-Africa Project Partnership was launched in the year 2005 with the support of the Ministry of External Affairs and the Ministry of Commerce & Industry, Government of India.

Over the last seventeen editions, the Conclave has played a pivotal role in encouraging Indian companies to establish and grow their footprints in Africa. The level of economic engagement between India and Africa have grown multi-dimensional and reflect the changing contours of this dynamic relationship. The upcoming edition will focus on trade, investments, exchange of knowledge and expertise creating shared value for business and industry at large between India and Africa.

The conclave has not only set the ground for many new cross-border partnerships to take roots, but also conducted a critical evaluation of the existing collaborative arrangements on the basis of which a new roadmap for future Africa partnerships would be designed.

Leader's Thoughts

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The Conclave has become a prestigious event for Indian and African governments and industry to meet and explore new avenues of partnerships. The annual gathering enables the Indian and African leadership to take stock of the progress of the partnership and address future needs in this regard.

Hon'ble Mr. Pranab Mukherjee
Former President of India

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Indian industry could play a key role in helping Africa's manufacturing industries move up the value chain. Manufacturing, drugs and pharmaceuticals, and Renewable energy are three vital sectors where Indian investors could make key contributions to Africa's sustained progress.

The King Mswati-III
The Kingdom of Eswatini

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Africa seeks India's active participation in areas like agriculture, agro-processing, ICT, infrastructure, tourism, healthcare and education. African governments extend due protection to foreign investments and urged Indian investors to take advantage of the myriad business opportunities in the region.

Hon'ble Dr Ruhakana Rugunda
Rt. Hon'ble Prime Minister and Leader of Government Business, Republic of Uganda

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I acknowledge Government of India's strident step toward opening 18 new missions in African countries, including Guinea. India's initiatives like the Pan Africa eNetwork have truly benefitted the people of Africa. Africa offers huge opportunities for investment in areas like agriculture, infrastructure development, power and energy and road sectors, among others.

Dr Ibrahima Kassory Fofana
Prime Minister, Republic of Guinea

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India is a trusted partner in the journey of African socio-economic development and Africa plays a particularly important role in India's foreign policy outlook. That is reflected in our expanding diplomatic footprint that today covers 43 African countries.

Dr. S Jaishankar
Minister of External Affairs, Government of India

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We are two set of people, Indian and African, we can lead the rest of the world, in terms of economic prosperity, we can lead the world growth as we progress our economies.

Shri Piyush Goyal
Minister of Commerce & Industry and Railways
Government of India

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India has been our ever faithful and active partner in the socio-economic transformation of Mauritius. CEEPA is the first trade agreement signed by India with a country in Africa and mainly covers trade in goods and services. Following this agreement, total imports from India have increased significantly.

H.E. Mr. Marie Cyril Eddy Boissezon
GOSK, Vice President, Republic of Mauritius

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Participation of Political Leadership From Africa

17th Conclave (July 2022)	H.E. Mr. Marie Cyril Eddy Boissézon, GOSK, Vice-President, Mauritius H.E. Dr. James Wani Igga, Vice-President, South Sudan H.E. Mr. Badara A. Joof, Vice-President, The Gambia H.E. Ms. W.K. Mutale Nalumango, Vice-President, Zambia H.E. Mr. Netumbo Nandi-Ndaitwah, MP, Deputy Prime Minister and Minister of International Relations and Cooperation, Namibia
16th Conclave (July 2021)	H.E. Mr. Slumber Tsogwane, Vice President, Republic of Botswana H.E. Gen (Retd) Dr. C.G.D.N. Chiwenga, Vice President and Minister of Health and Child Care, Republic of Zimbabwe
15th Conclave (September 2020)	H.E. Mr. Sylvestre Ilunga, Prime Minister of Democratic Republic of Congo H.E. Dr Mohammad Anwar Husnoo, Vice-Prime Minister, Mauritius H.E. Gen (Retd) Dr. C.G.D.N. Chiwenga, Vice President, Republic of Zimbabwe
14th Conclave (March 2019)	H.E. Dr Mahamudu Bawumia, Vice President, Ghana H.E. Dr Ibrahima Kassory Fofana, Prime Minister, Republic of Guinea Honourable Monyane Moleleki, Deputy Prime Minister, Kingdom of Lesotho
13th Conclave (March 2018)	H.E. Dr Saulos Klaus Chilima, Vice President, Malawi H.E. Mr Edward Ssekandi, Vice President, Uganda H.E. Gen (Retd) Dr. C.G.D.N. Chiwenga, Vice President, Republic of Zimbabwe
12th Conclave (March 2017)	His Majesty The King Mswati-III Kingdom of Swaziland Dr. Ruhakana Rugunda, Rt. Hon. Prime Minister and Leader of Government Business, Uganda
11th Conclave (March 2016)	H.E. Kwesi Amisah-Arthur Vice President, Ghana H.E. James Wani Igga Vice President, South Sudan
10th Conclave (March 2014)	H.E. Dr. Motsaohae Thomas Thabane Prime Minister, Lesotho
9th Conclave (March 2013)	H.E. Dr. Guy Scott Vice President, Zambia H.E. Mr. Kiwanuka Ssekandi Vice President, Uganda H.E. Mr. Joseph N Boakai Vice President, Liberia H.E. Mr. Gervais Rufyikiri Second Vice President, Burundi H.E. Mr. Philémon Yang Prime Minister, Cameroon H.E. Mr. Daniel Kablan Duncan Prime Minister, Cote d'Ivoire H.E. Mr. Rui Duarte Barros Prime Minister, Guinea Bissau
8th Conclave (March 2012)	H.E. Prof. Faustin Archange Touadera Prime Minister & Head of the Government of Central African Republic H.E. Mrs. Joice Mujuru Vice President, Zimbabwe
7th Conclave (March 2011)	H.E. Mr. Aires Bonifacio Ali Prime Minister, Mozambique H.E. Gilbert Fossoun Hougbo Prime Minister, Togo H.E. Dr. Abdiweli Mohamed Ali Deputy Prime Minister & Minister of Planning & International Cooperation, Somalia
6th Conclave (March 2010)	H.E. Mr. John Dramani Mahama Vice President, Ghana H.E. S.E.M Gilbert Fossoun Hougbo Prime Minister, Togo
5th Conclave (March 2009)	H.E. Dr. Ramakrishna Sithanen Vice-Prime Minister & Minister of Finance and Economic Empowerment, Mauritius
4th Conclave (March 2008)	H.E. Dr. Ali Mohamed Shein Vice President, Tanzania
3rd Conclave (October 2006)	H.E. (Madame) Marina Barampama Second Vice President, Burundi
1st Conclave (March 2005)	H.E. Mr. Jean Pierre Bemba Vice President, D R Congo

The Conclave has emerged as one of the largest congregation of senior ministers, policy makers and business leaders from Africa and India, cutting across sectors.

Since 2005, Conclave has:

Given shape to policy dialogues of the Government of India, Exim Bank and the Industry.

Encouraged bilateral trade by providing access to Indian and African markets.

Provided platform for discussing more than 4615 projects.

Encouraged companies looking for business opportunities beyond Government of India's Lines of Credit.

Facilitated dialogue with other financial institutions in the African region, with competitive credit facilities to support business efforts by Indian companies.



Catalysing Partnerships at 3 Levels



Government

Increasing outreach of information on Indian enterprise in the identified sectors to Africa.



Institution

Increasing interaction between the Indian Industry and Africa to address specific opportunities.



Enterprise

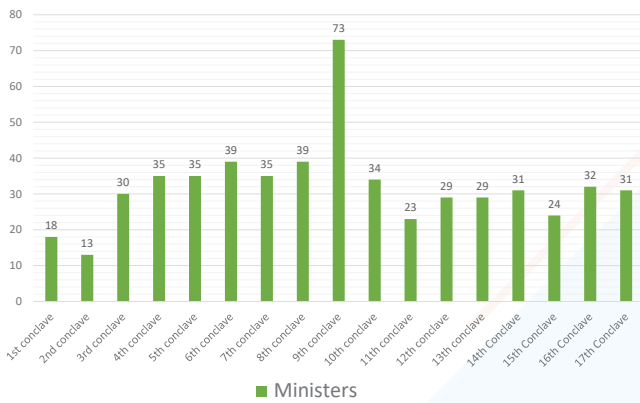
Discussing possibilities for Indian participation on long term projects

A Statistical Snapshot

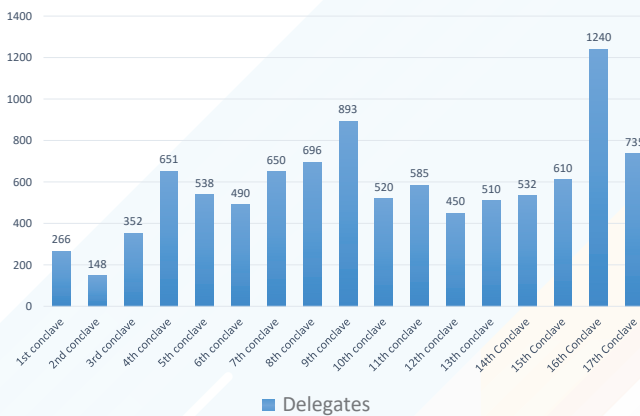
The seventeen annual conclaves held in New Delhi from 2005 - 2022 (virtually in 2020 and 2021) have facilitated the enhancement of Indian business engagement with African markets apart from strengthening 'Brand India' amongst the African decision makers and business leaders. A statistical review of the annual conclaves tell the story.

CII has organized 17 Regional Conclaves, in Zambia, Ethiopia, Ghana, Mozambique, South Africa, Cote d' Ivoire, Uganda, Senegal, Tanzania, Namibia, Nigeria and Egypt over last 18 years.

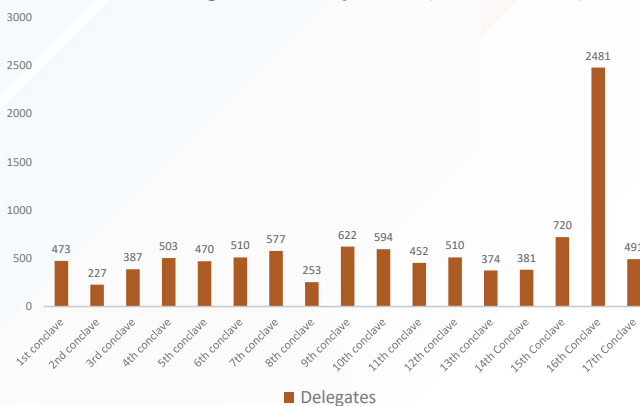
African Ministers Participation (2005 - 2022)



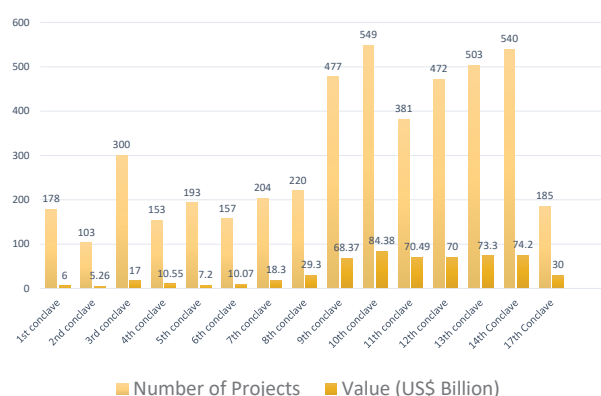
African Delegates Participation (2005 - 2022)



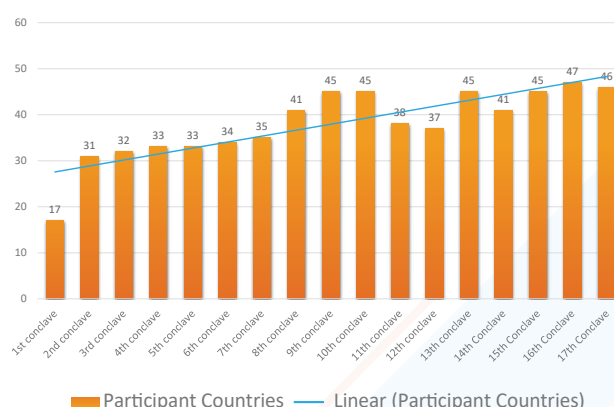
Indian Delegate Participation (2005 - 2022)



Project Opportunities (2005 - 2022)



African Countries Participation (2005 - 2022)



Confederation of Indian Industry

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering Industry, Government and civil society, through advisory and consultative processes.

CII is a non-government, not-for-profit, industry-led and industry-managed organization, with around 9000 members from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 300,000 enterprises from 286 national and regional sectoral industry bodies.

For more than 125 years, CII has been engaged in shaping India's development journey and works proactively on transforming Indian Industry's engagement in national development. CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialized services and strategic global linkages. It also provides a platform for consensus-building and networking on key issues.

Extending its agenda beyond business, CII assists industry to identify and execute corporate citizenship programmes. Partnerships with civil society organizations carry forward corporate initiatives for integrated and inclusive development across diverse domains including affirmative action, livelihoods, diversity management, skill development, empowerment of women, and sustainable development, to name a few.

As India completes 75 years of Independence in 2022, it must position itself for global leadership with a long-term vision for India@100 in 2047. The role played by Indian industry will be central to the country's progress and success as a nation. CII, with the Theme for 2022-23 as Beyond India@75: Competitiveness, Growth, Sustainability, Internationalisation has prioritized 7 action points under these 4 sub-themes that will catalyze the journey of the country towards the vision of India@100.

With 62 offices, including 10 Centres of Excellence, in India, and 8 overseas offices in Australia, Egypt, Germany, Indonesia, Singapore, UAE, UK, and USA, as well as institutional partnerships with 350 counterpart organizations in 133 countries, CII serves as a reference point for Indian industry and the international business community.

www.cii.in



Export-Import Bank of India (India Exim Bank) was set up in 1982 by an Act of Parliament and is fully owned by the Government of India (GOI). The Bank is the principal financial institution for coordinating the working of institutions engaged in financing exports and imports.

India Exim Bank, has over the years, played a catalytic role in facilitating India's integration with the global economy by promoting, financing and facilitating India's international trade and investment. The Bank's range of programmes have helped Indian enterprises become competitive and develop a global footprint. Assistance is given to export-oriented companies by way of term loans for setting up production facilities, expansion/modernisation/upgradation of existing facilities and for acquisition of production equipment or technology.

The Bank also plays a key role in implementing GOI's policies and strategies in developing and enhancing global partnerships and lays special emphasis on extension of Lines of Credit to overseas entities, national governments, regional financial institutions and commercial banks. The Bank extends Buyers' credit and Suppliers' credit to support India's exports and has a programme called the Buyer's Credit under National Export Insurance Account (NEIA) to facilitate medium and long-term exports from India.

India Exim Bank's Ubharte Sitaare Programme (USP) supports Indian companies from various sectors, which are successful domestically but not in the export markets. The Bank identifies and supports companies possessing differentiated product, process or technology through a mix of structured support under USP.

India Exim Bank has introduced a new initiative, Trade Assistance Programme (TAP), to contribute reduction in the trade finance gap and to integrate India's trade with its partner countries. The Bank is leveraging its experience and network of alliances, to build a network of partnerships among Indian commercial banks and identified overseas banks/FIs that can seek support under TAP.

The Bank provides research inputs to the GOI and also works with State governments, developing strategies to augment exports. Several overseas Governments and institutions have engaged the Bank as a Consultant for institution building and capacity development. India Exim Bank also supports rural enterprises in their quest to reach international markets through financial and technical interventions.

www.eximbankindia.in